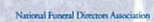


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# SHARED VISIONS PROMISING FUTURES



## FEDERATED INSURANCE COMPANIES

**Position:** Marketing Representative

**Compensation:** 1<sup>st</sup> Year Annual Guaranteed Income - **\$72,000\***

Including commission earnings opportunity.

**Plus – 1<sup>st</sup> Year Bonus Opportunity - \$5,500**

**Average earnings of all Marketing Representatives: \$130,344**

**Responsibilities:** Business to Business Commercial Insurance Sales

**Products Include:** Property & Liability Insurance  
Commercial Automobile Insurance  
Worker's Compensation Insurance  
Group Health Insurance  
Life Insurance  
Estate Planning  
Business Succession Planning  
Disability Income

- Take over an existing client base
- Protected territory
- Extensive training – 6 weeks classroom training – 24-month installation program
- Sales leads from recommended Trade Associations and National Buying Groups
- Comprehensive benefits including – Group Health – 401K and pension plan
- Industry leading incentive opportunities
- College degree and proven success required

\* \$72,000 is a combination of salary plus 1<sup>st</sup> year guaranteed commission.

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Federated Life Insurance Company  
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