FEDERATED INSURANCE COMPANIES

Position: Marketing Representative

Compensation: 1st Year Annual Guaranteed Income - $72,000*

Including commission earnings opportunity.

Plus – 1st Year Bonus Opportunity - $5,500

Average earnings of all Marketing Representatives: $130,344

Responsibilities: Business to Business Commercial Insurance Sales

Products Include: Property & Liability Insurance
Commercial Automobile Insurance
Worker’s Compensation Insurance
Group Health Insurance
Life Insurance
Estate Planning
Business Succession Planning
Disability Income

- Take over an existing client base
- Protected territory
- Extensive training – 6 weeks classroom training – 24-month installation program
- Sales leads from recommended Trade Associations and National Buying Groups
- Comprehensive benefits including – Group Health – 401K and pension plan
- Industry leading incentive opportunities
- College degree and proven success required

* $72,000 is a combination of salary plus 1st year guaranteed commission.
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